



## General Manager

- **Collaborative leadership role within successful family business**
- **Engineering sector experience preferred**
- **Attractive remuneration package**

Our client is a family owned company that has gained an enviable reputation as a quality design and construct consultancy, specialising in Railway Lifting Equipment and Cranes. Their growing list of clients across the rail, mining, mineral processing, oil & gas and heavy manufacturing industries is testament to their focus on precision, safety and customer service.

As a part of their ongoing success, the company now seeks to employ a **General Manager** as a key member of their leadership team, working closely with the owners.

As the successful candidate you will help develop and implement strategic initiatives, as well as manage core business support functions. The firm enjoys a good team environment with high employee retention which the owners are keen to maintain as the business grows, so a hands on and active leader with excellent people skills is required.

A detailed position description and KPI's will be discussed with short-listed applicants, but core responsibilities include the following:

- Drive strategic initiatives, risk management and action planning
- Help implement robust systems, platforms and processes – including an effective reporting framework
- Develop the business development plan and awareness campaign, including managing strategic relationships
- Manage select contractual negotiations and manage the legal / compliance function
- Capacity planning to meet and deliver on project requirements
- Manage people processes, succession and development, including mentoring the Operations Manager

Candidates must also display the following attributes:

- Relevant experience in an Engineering environment preferred
- Flexible hands-on approach with strong commercial and financial acumen
- Experience within a flexible, family owned, SME environment
- Excellent communication skills with ability to translate complex information into clear plans of action
- Understanding of relevant HR / IR and OHS principles
- Degree qualification in Engineering, Business or similar

To find out more about this outstanding role, please contact Chris Bates or Scott O'Hehir on (08) 9489 7040 or email a Word version of your application to [executive@checkside.com.au](mailto:executive@checkside.com.au)